**Board Members in** Attendance: [Present, Absent, Virtual]

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Jeff Mahar (P/Treas) | V | Paul Cahill | V | Mark Ludwig | V | Mike Clarke (Sec) | A |
| Celeste Barros | V | Rick Roberts | V | Maria Bunnell | V |  |  |
|  |  |  |  |  |  |  |  |

Guests: None

1. **Meeting Start**: 6:00 PM
	1. Attendance
		1. Quorum established
2. **Acceptance of Past Minutes**
	1. Past minutes – Passed unanimously
3. **Financial / Membership**
	1. Financial summary shown in APPENDIX.
	2. Cox Bill from collector 5 years ago discussed.
		1. Rick supplied proof of payment to law office
	3. Membership
		1. Pre-season sign-up – 77 members
		2. In-Season – Invoices sent. $350 down deposit due on January 31st
		3. New Member Campaign
			1. Supplied to over 1000 potential by MailChimp
			2. Supplied to Facebook local community pages
			3. Celeste to look at program or FAQ guidelines for marketing new members
				1. Some perspective members are hesitant to joining because of lacking ok knowing members, not sure of who to play with, etc.
				2. Rick and Celeste suggested pairing a current member with a new member to help transition and accumulate joining the club
	4. Pool Starting Blocks
		1. Celeste continue to approach pool local areas for potential sale
		2. Jeff to list on Ebay
	5. ByLaws
		1. Discussion on updating. Agreed to all review and discuss next steps during next Board Meeting. Jeff to supply Bylaws for review
		2. Agreed to limit Proxy Votes for 5 per member
4. **Operations**
	1. Three courts open that were open and now closed.
		1. Need to remove lines
	2. CVC walking trail
		1. Decision to put on hold since only 0.5mile walk on perimeter.
		2. Revisit in future
5. **Social / Marketing**
	1. Survey
		1. Questions concern play / social at North Haven this winter / early spring
		2. Jeff to send one more reminder
		3. Paul to send results to Mark and Celeste. Mark/Celeste to determine next steps
	2. Quinnipiac Marketing
		1. Student has approached Club for internship
		2. Proposal will be submitted
	3. Social Plan 2021
		1. Maria to supply to team suggested plan of events. Melissa Dorish assisted Maria in planning
		2. Discussion will happen on next Board Meeting
6. **Tennis**
	1. 2021 Schedule and Plan
		1. Mark and Celeste to discussed with Bruce and put plan together. Distribute before next meeting to discuss
			1. Bruce would like to operate a full to half day clinic with Juniors
7. **Planning Committee**
	1. Tax Laws 501 (c ) (7) Federal Tax Laws
		1. Rick and Jeff approached IRS and two CPAs on tax laws.
			1. For club used law sold – profits require reinvestment in the club of the profits are taxed. Window is 1 year before sale and 3 years after sale.
			2. Any unused land - for a club if sold, the profit is taxed
		2. Rick suggest to potentially retain a small amount pay the taxes.
	2. Pro-shop, Pavilion and Patio Buildout
		1. Rick and Jeff meet with Ahearn Builders. Ahearn Builders are looking at some modifications to the proposal. They will supply within the week
		2. Four main areas of build: Pro Shop improvements, Pavilion / Patio, Fire pit, extra Patio
		3. Jeff meet with Bruce on Pro-Shop improvements. Bruce will supply dimensions of stringer. Jeff to supply to Ahearn
		4. Mark suggested a buildout of shower. Jeff expressed concern from builder on resizing septic capacity and approval from town. Rick to approach Milone on concern. Board decided lower priority currently
		5. Celeste and Maria concern on unisex bathrooms. Tabled until beginning on season to potential move back to Men and Ladies Bathrooms
	3. Hardcourt and Pickleball
		1. Town of Cheshire
			1. Jeff reported Town paid about $300K to Hinding Tennis upgrade the Cheshire Park Courts
			2. Town is looking at expanding options for Pickleball – More courts at Cheshire Park or Dodd potentially
		2. Hard Court
			1. Jeff working with a number of Tennis Court Contractors on quoting with a variety of options: Asphalt, Concert, and patch options
			2. Jeff to supply suggested options for court.
		3. Har-Tru
			1. Potential to use Court 9 as a Pickleball court
			2. Jeff working with Pickleball Central on supplying Har-Tru Pickleballs for test
			3. Jeff/Rick to report back if option for Court 9 acceptable
	4. Next Steps
		1. Discussion on merits of aspects of the different options, but no firm decisions – but overall, Board members all supportive of plan
		2. Membership will be informed on plan once Board Approved
8. **Adjournment**
	1. 7:21PM

Respectfully,

Mike Clarke, Secretary (submitted for Mike Clarke by Jeff Mahar)

**APPENDIX**



