**Board Members in** Attendance: [Present, Absent, Virtual]`

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| --- | --- | --- | --- | --- | --- | --- | --- |
| Clay Yalof | P | Ian Freeman | P | Jack Gioglio | A | Jeff Mahar | P |
| John Bate | P | Karin Pasinski | P | Marylee Kelly | A | Paul Cahill | P |
| Rick Roberts | P | Wayne Eddy | P | Wint Filipek | P |  |  |
|  |  |  |  |  |  |  |  |

Guest: None

1. **Meeting Start**: 6:04 PM

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| --- | --- | --- | --- | --- | --- | --- |
| Motion to approve minutes of: date(s); By; 2nd by | 7/10 | ; | Ian | ; | Clay | Accepted |

1. **Ian’s Contract**
   1. Jeff paid the first planned installment and the contract is finalized.
2. **Indoor Season Revenue sharing**
   1. Bruce looking into the possibly of an agreement with Oak Lane.
3. **Sale of CVC Building lots (3)**
   1. Clay reported on negotiations concerning selling all 3 lots.
   2. It was agreed that Clay had authority to negotiate the proposal.
4. **2019 Wint Filipek, Sr. Tournament post labor Day**
   1. The following list of items were presented, for later discussion:

* Recap of 2018 tournament
* Include thoughts, suggestions, modifications and changes for 2019
* Certs to be sold?
* Court space for cardio and men’s night
* Compensation for Ian
* Split of sponsorship dollars
* Clear chain of command
* List of expectations and deliverables from both sides
* Extension of agreement
  1. It was decided that we would address these items at a later date. Post-meeting clarification: Clay to reach out to Wint for a date within the next two weeks.

1. **General business plan (3 years) for CVC going forward (2018 and beyond)**
   1. Will be developed in the next month.
2. **Next Meeting** Changed to Bi-Weekly meetings will continue on bi-weekly Thursdays, at the CVC Clubhouse.
3. **Board Member**
   1. There was discussion on possibly adding Lloyd Saberski to the Board. Clay will discuss this with Lloyd. We will vote next meeting.
4. Social and Revenue Generation Update
   1. Reduce Rate for remainder of season: Rick moved that that we offer 50% of the original prices for the remainder of the season. Paul seconded. The motion passed.
   2. Cardio: may plan to add another session during the week.
   3. Cocktail Party August 4:
      1. Jeff moved that we add a doubles clinic prior to the Cocktail Party on August 4th; Seconded by Wayne; $20 cost; Motion passed.
   4. The possibility of a thank you party was discussed. ;
   5. August 15th Theme Drink Night: Jeff to figure a theme drink. Karin and Jeff to work out details.
   6. Jeff to ask for people’s testimonial about Bruce’s teaching.
   7. Discussed adding a dinner to the New Haven Open Night, and the US Open. Also, possibly, a Kinsman night in September.
5. **Tennis**
   1. Member-Guest the event was delayed. We need someone to spearhead it. We may cancel it.
   2. We’ll start Wayne’s intraclub idea this Sunday.
   3. USTA Alignment: Jeff to contact Susan about our status.
   4. September Slam on September 8th is proceeding. We have a down payment.
6. **Financials**
   1. P&L: We’ll finish the year OK.
   2. Bank statement is less positive.
   3. All Board members to bring new money raising ideas to the next meeting. 2-3 events during September-October.
   4. Jeff moved to shut-off Clubhouse Electricity. There was little call for extra ice in the coolers. Paul seconded; the motion passed.
   5. Discussed upcoming meeting with town officials.

The motion to adjourn was made by, seconded by, and approved at: Rick, Paul, 7:20 PM

Respectfully submitted

John Bate, Secretary