**Board Members in** Attendance: [Present, Absent, Virtual]

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Rich Dubay | P | John Bate | P | Paul Cahill | P | Shawna Baron | A |
| Wayne Eddy | P | Clay Yalof | P | Marylee Kelly | P |  |  |
| Karin Pasinski | P | Jeff Mahar | P | Rick Roberts | P |  |  |

Guest: Ian Freeman

1. **Meeting Start**: 5:00pm 11/16/17

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| Motion to approve minutes of | 10/30 | Motion by, 2nd by | John |  | Clay | Approved |

1. **Action Item Review from Last BOD Meeting**
   1. Jeff to send email to Shawna on expectations and gain access to specific accounts and applications - **Completed**
   2. Swim Capital Improvements
      1. Clay offered to relook at Deck repair with another vendor – **Open**
      2. John will obtain 3 quotes for Dive Pool repair – **Open**
   3. Finance –
      1. Property Taxes - Clay suggested to approach town to delay - **Open**
   4. Revenue Generation –
      1. Membership - Jeff to supply 2017 Membership to Paul, Karin, Marylee and John. Team to estimate who may return as Tennis Only Members - **Completed**
   5. Operations –
      1. Jeff to send email to Club Members to have leaf racking day for Tennis Courts - **Open**
2. **Revenue Generation Meeting**
   1. Set up Task Group meeting for Monday November 20th - Karin/Marylee
   2. Goals and Background (Power Point from Jeff)
      1. All area clubs fees discussed by Jeff
      2. Set goals to regain Membership
      3. Teams set to branch off and work on Membership, Corporate Sponsorships and joint club strategy
      4. All Board Members discussed a devised plan to gain the above, including sponsorships, and accounts with a time line of January
   3. Membership
      1. Set Membership fees and dues submit to board for approval - Jeff
   4. Joint Club Strategy
      1. Clay to work with North Haven to gain more members and have year round play
      2. Other options Rocky Hill and Southington CC discussed
   5. Corporate Accounts
      1. Discussion to create corporate sponsorship – Jeff and Clay
         1. Prioritize to top 10 and execute
   6. Other ideas
      1. Rick and Clay suggested to set up an amp theater to have gatherings with members and guests. Hold till later
      2. YMCA Camp options – Karin to follow up
3. **Finance** 
   1. Property Taxes due - February 1, 2018
      1. Clay suggested to approach town to delay
   2. Meeting with BOA to add Jeff on BOA list and remove Shawna – Paul, Jeff, John
4. **Planning Committee**
   1. No significant report out. Still work in progress. Clay and Rick to submit final report to board in 1st January board meeting
5. **Tennis** 
   1. Wayne to set time line to hire new tennis professional.
   2. Next meeting discuss when to approach Wint on status – Paul
6. **Swim** 
   1. No Update currently on Capital Improvement quotes
7. **Operations**
   1. Seasonal Grounds Clean Up
      1. John Will discuss date and time to complete project
      2. All Members will be emailed to help out by Jeff
   2. Letter to be sent to September Slam on fixing window – Jeff
8. **Nominations**
   1. Clay asked if John was still chair.
      1. As the Bylaws Nominations article is effective until the completion of the Annual Meeting, the Nominations Committee's job ends then. The Nominations Committee was dissolved after the Annual Meeting.
   2. Clay will review Membership List to see if any options for Board members
9. **Next Meeting** 
   1. Monday 11/27/17
10. **Motion to adjourn:**

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| By Jeff, 2nd by Karin – Approved | 7:15 pm |

Respectfully submitted

Rich Dubay, Secretary